

Message Text

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FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT

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E.O. 11652: N/A

TAGS: BTRA, BEXP, KU

SUBJECT: TRAVEL OF U.S. BUSINESSMAN RICHARD HOLMES

1. RICHARD HOLMES, ADVISER TO BROWNING-FERRIS, TEXAS-BASED FIRM ACTIVE IN WASTE MANAGEMENT IN U.S., PLANS TO BE IN KUWAIT FROM FEBRUARY 27 THROUGH MARCH 3. HOLMES CALLED ON COMM OFF ATCHESON EARLY IN 1977 AND WOULD LIKE OPPORTUNITY TO CALL AGAIN AND DISCUSS BUSINESS DEVELOPMENT FOR BROWNING-FERRIS.

2. COMPANY HAS HELD TALKS WITH KUWAITI MUNICIPALITY ABOUT POSSIBLE CONTRACT TO HANDLE WASTE MANAGEMENT FOR KUWAIT CITY. HOLMES SAID COMPANY WAS CLOSE TO REACHING PRELIMINARY AGREEMENT WITH MUNICIPALITY BUT NOW UNDERSTANDS THAT GOVERNMENT PLANS TO CALL FOR PROPOSALS FROM CONSULTING FIRMS FOR DESIGN AND PLANNING OF WASTE MANAGEMENT SYSTEM. MUNICIPALITY HAS ASKED BROWNING-FERRIS TO COMPETE AS CONSULTANT BUT COMPANY HAS DECLINED TO DO SO SINCE IT IS INTERESTED IN MANAGEMENT AND OPERATION RATHER THAN CONSULT-
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3. HOLMES VISIT TO KUWAIT WILL BE TO EXPLORE OPPORTUNITIES IN PRIVATE SECTOR OR WITH NON-MUNICIPAL GOVERNMENT ENTITIES SUCH AS SHUAIBA INDUSTRIAL AUTHORITY AND NATIONAL HOUSING

AUTHORITY TO SEE IF THERE IS ANY OTHER INTEREST IN WASTE

MANAGEMENT SYSTEMS.

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